



Make it Better™

## Our Story

**We stand on the shoulders of those who came before us. This is our story.**

It is a story about family first and foremost, of two families coming together. McMunn & Yates was formed in 1971 when Terry Yates and Stan and Gordon McMunn opened their first store in Dauphin, MB. With combined experience in both contract work and retail, this union of families put their faith in each other to build and rebuild something larger than themselves, now hundreds of families serving their local communities large and small. McMunn & Yates is committed to and believe in the hometown values and doing business with their friends and neighbors. We believe the “and” in McMunn & Yates is more than just a conjunction because without it, there are no connections and no commitment. We believe its this commitment to building strong, honest relationships that is the foundation upon which McMunn & Yates rests.

## Brand Promise

### To Our Contractors

We are the building supply partner you can count on for accurately fulfilling and delivering orders on time to help you run your business effectively and efficiently.

### To Our Retail Customers

We are the local building supply centre, your next door neighbour, with expert help and friendly service for all do-it-yourself homeowners.



**100% Proudly  
CANADIAN**



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## DAN MCGOVERN COMMERCIAL DIVISION



It is true, time does fly when you are having fun! I cannot believe that I have been with our company for 22 years now. In my time we have grown from 6 to 18 stores! When I started, we had our stores in the Parkland and Brandon! From an industry perspective, the average price of lumber was 407/1000, it was 413 last year? Crazy! Some things change, some things stay the same.

My career has lead me through most positions at M&Y, so I understand how and why we need to do what we do. It is important to get everything right, starting with my first meeting with you. If you are a business and would like to look at our financing options, I can work with you, if you are looking for material take off, I can do this for you, if you are looking to understand the difference between decking, roofing and siding choices, I can walk you through the differences. No matter who you are or what your project idea is, I am your guy. Connect with me!

Looking forward to the future!

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Some of our many Commercial Division **services includes estimating, blueprints and truss designs.** A one-stop shop!  
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