# **My Story**

#### DALE WRAY CONTRACTOR SALES

I have 3 daughters, who keep me guite active outside of work. If I am not at the lake, or river fishing, you might see me at the rink for figure skating or watching MJHL Hockey which we also support by being a billet family. These are our passions



my wife and I use to teach our core values of life to our girls.

My 15+ year career throughout M&Y has lead me down many paths—from various roles in our Brandon location, to time spent managing both the Russell and Dauphin locations. My strong M&Y history gives me an advantage to help everyone see our operations from various viewpoints—customer, yard, delivery, storefront, online, distribution and truss manufacturing—which always helps when we are looking to execute to expectation.

I have a vast knowledge in residential building with experience in commercial. My network of highly valued suppliers is quite large and with their support, I can be the one to help you get the right materials to get the job done the way you want it. I have built my career with M&Y on honesty and my effort to provide the best customer service I can. For us to be successful, we need our customers to be successful and it is my job to help you get there in any way I can.

I look forward to hearing from you in the near future to discuss any building projects you may be considering in order to help you make it better!

### Community based since 1971.

mcmunnandyates.com









## DID YOU KNOW?









Some of our many Contractor Sales services includes estimating, blueprints and truss designs. A one-stop shop! Learn more at mcmunnandyates.com.



Make it better<sup>™</sup>

# **Our Story**

# We stand on the shoulders of those who came before us. This is our story.

It is a story about family first and foremost, of two families coming together. McMunn & Yates was formed in 1971 when Terry Yates and Stan and Gordon McMunn opened their first store in Dauphin, MB. With combined experience in both contract work and retail, this union of families put their faith in each other to build and rebuild something larger than themselves, now hundreds of families serving their local communities large and small. McMunn & Yates is committed to and believe in the hometown values and doing business with their friends and neighbors. We believe the "and" in McMunn & Yates is more than just a conjunction because without it, there are no connections and no commitment. We believe its this commitment to building strong, honest relationships that is the foundation upon which McMunn & Yates rests.

# **Brand Promise**

#### To Our Contractors

We are the building supply partner you can count on for accurately fulfilling and delivering orders on time to help you run your business effectively and efficiently.

#### To Our Retail Customers

We are the local building supply centre, your next door neighbour, with expert help and friendly service for all do-it-yourself homeowners.

